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Immediate Opening – MS Software Sales

Ion Signature Technology, Inc., based in N. Smithfield, RI is a software company specializing in data analysis software for mass spectrometry (MS). We develop technologies for corporate, independent testing, academic, and government laboratories that demand accurate, highly productive chemical analysis. Our products reduce the time required to prepare and analyze complex chemical samples and interpret the data. Our products accelerate laboratory productivity and increase measurement sensitivity by untangling complex data. From environmental and life sciences to flavors and fragrances to forensics and petrochemicals, Ion Signature Technology provides a wide range of tools and technologies for maximizing laboratory throughput and minimizing costs.

We have an immediate opening for a direct sales person.

The essential function of this position is to sell the flagship MS deconvolution software to end users. This is an exciting and dynamic opportunity for the right candidate to join an industry leading manufacturer of mass spectral data analysis software in a relaxed and entrepreneurial atmosphere.

The responsibilities of this position include but are not limited to:

- Sell the software products into end user accounts
- Achieve and Maintain a high level of technical proficiency in mass spectral data analysis
- Establish and maintain good relationships with customer and partner accounts
- Foster collaboration with customers and partners producing novel research projects centered around mass spectral analysis
- Present collaborative work at local industry tradeshow and conferences
- Key account experience is a plus

The successful candidate will possess at minimum a Bachelor of Science degree in Chemistry or related field, have at least one year of direct sales experience in Mass Spectrometer related products, possess good organizational skills and have working familiarity with industry standard computer software. We offer an attractive compensation package consisting base salary, incentive and the possibility of equity.

Interested candidates should contact John Moore (CEO) at booth #561, call 401-767-4360 or send their resume and contact information to jmoore@ionsigtech.com